



## GLOBAL SERVICES

# RAPID DEPLOYMENT SERVICES FOR STORAGE IMPLEMENTATION

**Hit the ground running with a fast, risk-free deployment of your new NetApp storage system.**

### THE CHALLENGE

You've done the work to identify the right storage technology for your organization, choosing a best-in-class NetApp storage system. The next step is to get the system up and running in a production environment. But correctly configuring any networked storage system is a complicated process, as each piece of the puzzle must be carefully laid out in a comprehensive system design. And the complexity is compounded with each moving part that must be configured and verified. The list of steps involved can include the configuration of volumes, NAS services, storage quotas, Snapshot™ copies, LUN zoning and provisioning, multipathing capability, and more. For an IT organization operating on an aggressive timeline with limited resources, learning all of this on the job is not a viable option. Even for a seasoned IT administrator, this can be a daunting task.

Tapping NetApp Global Services and our Rapid Deployment Service offering means you are engaging the best in the business to get you up and running. Our field engineers offer extensive training and hands-on experience in all facets of storage software, hardware, and network protocols. We'll deliver a complete system layout design and accelerated deployment of your new storage system without a hiccup, based on a fixed-scope, fixed-cost agreement with no surprises.

### THE SOLUTION

NetApp Global Services ensure that your new storage system is fully configured to immediately begin storing mission-critical data. Our consultants will tackle every aspect of the deployment service, from the physical inspection of all delivered components, through solution testing and knowledge transfer. And we'll provide complete documentation along the way, so nothing is overlooked during the planning, deployment, and postdeployment phases.

**Relying on expert NetApp Global Services to deploy your new storage system means you'll:**

- Ensure a fast, no-risk deployment. Our field engineers live and breathe data storage. And our sole focus will be to get you up and running without delay.
- Free your internal resources. Your IT team will remain free to manage important day-to-day operations, not rushing to piece together each component of your networked storage.
- Access leading technologies and methodologies. In each engagement, we apply industry best practices, giving you the full benefit of a wealth of technical knowledge.

- Leverage our vast storage expertise. Our highly trained professional services engineers have extensive NetApp hardware and software certifications; best-in-class enterprise storage architecture experience, and deep project management skills.

#### APPROACH

NetApp Global Services has helped countless global companies with virtually every aspect of their data storage needs. We deliver leading technologies, methodologies, and expertise that complement each phase of your Rapid Deployment service. And, you can expect the highest standards from NetApp Global Services staff.

To ensure all of your storage implementation requirements are met, we offer Rapid Deployment Services for Storage Implementation. There are two specific options for storage implementation: one option is ideal for NAS implementations, and the other option is optimized for SAN implementations deploying a Fibre Channel or IP SAN fabric.

#### NAS SERVICE PARAMETERS

- Storage Installation Service is a prerequisite requirement
- Service applicable to a Network Appliance™ single controller or

active/active configuration storage system only

#### SAN SERVICE PARAMETERS:

- Storage Installation Service is a prerequisite
- Service applicable to a Network Appliance single controller or active/active configuration storage system only
- Limited to configuration of up to two switches
- Valid for eight-32-port switches purchased via Network Appliance
- Limited to configuration of up to five hosts
- Limited to Windows® or VMware® operating systems

#### SERVICE DELIVERABLES

Service launch and discovery

Storage layout design

Implementation and configuration of storage design

Completion of Verification Tests

Storage design and implementation summary document

Transfer of information

#### PRICING

Rapid Deployment services are priced according to the predefined scope of the plan you wish to implement, accompanied by the scope outlined in our service brief. For further information, please contact your local Network Appliance account representative.

#### COMPLETE NETAPP SOLUTION

Hardware: NetApp FAS900/200/3000 series, NearStore®

Software: Data ONTAP, SnapDrive

Services: Rapid Deployment Services for Storage Implementation

#### RELATED SERVICES

NetApp Global Services can assist you in any and every phase of the storage lifecycle. Whether you need help planning your next-generation storage system, need an extra set of hands for a major storage deployment, or want to optimize your existing infrastructure, trained NetApp services personnel have the skills to get the job done and ensure your success. NetApp offers a portfolio of related services, including:

#### DATA MIGRATION SERVICES

Storage Consolidation Services for Exchange

Storage Consolidation Services for SQL Server

Storage Consolidation Services for Windows File Servers

Backup and Recovery Design and Implementation Services

#### ABOUT NETWORK APPLIANCE

Network Appliance is a world leader in unified storage solutions for today's data-intensive enterprise. Since its inception in 1992, Network Appliance has delivered technology, product, and partner firsts. Information about Network Appliance solutions and services is available at [www.netapp.com](http://www.netapp.com).

SERVICE FEATURES	NAS	SAN
Service Launch and Infrastructure Discovery	x	x
Storage Layout Design and Implementation Planning	x	x
Storage Layout Design and Implementation - FC/IP SAN Fabric Design		x
Configuration - SAN Configuration of Storage System - SAN Switch Configuration (FC SAN) - Server Configuration	x	x x x
Solution and Verification Testing - Test MPIO Failover - Server Cluster Failover Testing of Quorum LUN - Test Switch Failure (if FC SAN)	x	x x x
Transfer of Information - Fabric Switches Basic Administration	x	x x



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